

Table D
2002 Utah Market Share Report
FARMOWNERS MULTIPLE PERIL

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Farm Bureau Mut Ins Co	41.23%	\$2,647,673
2	State Farm Fire And Cas Co	14.90%	\$956,535
3	National Farmers Union Prop & Cas	12.83%	\$823,727
4	Nationwide Mut Ins Co	10.04%	\$644,854
5	Colorado Cas Ins Co	6.90%	\$442,873
6	Unigard Ins Co	3.20%	\$205,609
7	Indemnity Ins Co Of North Amer	1.78%	\$114,022
8	OneBeacon America Ins Co	1.65%	\$106,126
9	Charter Oak Fire Ins Co	1.30%	\$83,279
10	Travelers Ind Co	1.22%	\$78,401
11	Markel Ins Co	0.85%	\$54,833
12	OneBeacon Ins Co	0.81%	\$52,094
13	Northwestern Natl Cas Co	0.75%	\$48,008
14	Firemans Fund Ins Co	0.57%	\$36,478
15	Travelers Ind Co Of CT	0.55%	\$35,027
16	General Star Natl Ins Co	0.30%	\$19,456
17	Travelers Ind Co Of Amer	0.29%	\$18,484
18	American States Ins Co	0.20%	\$13,123
19	American Reliable Ins Co	0.16%	\$10,080
20	American Bankers Ins Co Of FL	0.13%	\$8,165
TOTAL FOR TOP 20 RANKED INSURERS		99.65%	\$6,398,847
TOTAL FOR ALL 28 INSURERS WRITING THIS LINE		100.00%	\$6,421,389